

The NetSpeed Leadership System

Our Mission

At NetSpeed Leadership, we help organizations achieve results by developing their leadership talent. We do this by providing dynamic, cutting-edge learning tools and the expertise to implement them.

What is NetSpeed Leadership

NetSpeed Leadership is an exciting, hands-on leadership training program designed specifically to meet the learning needs of first and second level managers and individual contributors in fast-paced organizations. It was designed and tested to help managers grasp and apply proven management techniques immediately. Organizations select from among twenty short, crisp three-hour training modules.

NetSpeed Leadership Modules

Leadership Development	Performance Management	Professional Skills
Building Open Communication	Hiring the Best Talent	Managing Projects by Design
Communicating to Influence	Getting the Right Start	Managing Time in Fast Forward
Creating an Inspiring Work Culture	Coaching to Redirect	Running Effective Meetings
Making Strategic Decisions	Delegating Smartly	Connecting with Your Career
Building the Total Team	Coaching Smart People	Meeting Change with Resilience
Transforming Team Conflict	Appraising Performance	Working with Communication
Thinking to Break the Box	Turning Performance Problems Around	Styles

Our Underlying Philosophy

At NetSpeed Leadership, our approach to training maximizes learning and retention by....

- Engaging people mentally, visually, kinesthetically, and emotionally
- Making learning fun
- Combining e-learning with classroom learning
- Helping learners interact with their peers
- Increasing knowledge retention by planned follow-up activities
- Using tightly focused, short sessions

Why NetSpeed Leadership is So Effective

- Blended learning (classroom + electronic reinforcement), easy to implement in most environments
- Twenty fully-customizable modules
- Fast-paced, three-hour modular format – each module has a unique theme and format
- Complete PowerPoint presentations for each module
- Powerful built-in reinforcement tools
- Compelling graphic design for visual learning reinforcement
- Creative, interactive, fun and practical – for maximum learning and retention
- Clear, step-by-step behavior and skill models that can be applied immediately back on the job
- Comprehensive facilitator guides and trainer certification workshop
- Online reinforcement through NetSpeed Coach™ and NetSpeed on the Job™

NetSpeed Leadership's Core Learning Principles

<i>For Engagement</i>	<i>For Retention</i>
Be practical and relevant Draw out personal and professional experiences Include stimulating, interactive exercises Ensure content applies to immediate, real-life situations	Include time for practice and application Solve on-the-job problems in class Reinforce with post-class reading, coaching, and application Use action plans and follow-up mechanisms

NetSpeed Leadership's Design Elements

Participant Introductions Themes/Motifs Purpose and Goals Opening Exercises Small Group and Pairs Discussions	Self-Assessments Skills Practice, Role Play or Application Job Aid Cards Action Planning Post-classroom electronic reinforcement
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High Impact Learning Model

NetSpeed Leadership Blended Learning System

<i>Step One</i>	Linking to Organizational and Individual Needs	Pre-Training Needs Assessment
<i>Step Two</i>	Demonstrating Management Commitment	Management Overview/ Executive Briefing
<i>Step Three</i>	Facilitator Preparation	Two-Day Trainer Certification Workshop
<i>Step Four</i>	Leadership Skill Development	Instructor-Led Three-Hour Classroom Modules
<i>Step Five</i>	Post-Training Follow-up and Reinforcement	Electronic Magazine NetSpeed Coach
<i>Step Six</i>	Post-Training Evaluation	Training Feedback NetSpeed Coach Level 3 Evaluation

Sampling of Some Satisfied NetSpeed Leadership Clients

- Coinstar
- E! Entertainment Network
- Eddie Bauer
- Bill & Melinda Gates Foundation
- Microsoft Corporation
- PEMCO Financial
- REI
- Simonton Windows
- Washington Mutual Bank

Take a *Virtual Program Tour* of the system, complete an online training needs assessment, read client testimonials, or download a *Free Training Module* at www.netspeedleadership.com.